**DAVID LEVERENZ**

**773-329-7316 david.leverenz@gmail.com**

**Northbrook, IL linkedin.com/in/david-leverenz**

**GROUP DIRECTOR**

Executive leader with a track record of improving operational efficiency through data analysis, technology, and creativity. Adept at building focused, motivated teams by establishing trust and recognizing and empowering talent. Excellent oral, written, and persuasive communication skills. Expertise leading projects to successful outcomes with a project arc of planning, setbacks, revelations, solutions, and eventual completion. Ability to work across functional and geographical company lines, in-person or virtually, to inspire and build successful businesses. Areas of Expertise:

Anti-Money Laundering (AML) Decisive Leadership Pragmatic Tactics

Achieving Results Entrepreneurial Innovation Problem Solving

Business Integration Global Payments Processing Regulatory Compliance

Change Management M&A Planning and Execution Strategic Thinking

Data Analytics Microsoft Office Suite Talent Management

Multicultural Management US Government Contracts

**EXPERIENCE**

**LEXISNEXIS RISK SOLUTIONS, Evanston, IL May 2018 – April 2023**

**Managing Director, Operations and Product Management, Government Services**

Transformed “start-up-minded” Operations and Product Management teams serving United States government agencies (Social Security Administration and Medicaid State Agencies). Initiated, developed funding for, and led projects to scale both technology and processes to support significant annual transactional revenue growth.

* Scaled operations and product teams to support consistent double digit revenue growth.
* Built out the technology stack in anticipation of 233% transactional growth over the next 5-10 years.
* Transitioned an office-based staff of 40 people to home offices with no drops in productivity or morale.
* Developed organization structure to ensure proper succession planning, knowledge dispersion, and efficiency.

**ACCUITY INC., Evanston and Skokie, IL January 2004 – April 2018**

**Head of Global Support and the Project Management Office, January 2016 - April 2018**

Created the Project Management Office to consolidate and better manage resources for internal-facing projects. Also led a global support team of 60 members across Sao Paulo, Chicago, New York, London, Paris, and Singapore.

* Improved and simplified the file delivery system supporting nearly $200M in annual revenue resulting in a fully redundant system with 99.99% up time.
* Brought together disparate offices and standardized support processes across multiple geographies.
* Implemented Salesforce.com workflows to ensure timely response to support tickets and enabled 24/7 support.

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**Head of Professional Services, Consulting, and Audit, February 2014 – December 2015**

Led a team of 75 global professional services members charged with the technical training, installation, and configuration of compliance software.

* Optimized team revenue generation through the packaging and sale of specific service offerings increasing annual revenue by 20% in a single year.
* Directed a U.S.-based Investment Advisor and Broker/Dealer consulting team as well as an Investment Advisor Audit team.
* Instituted a new compensation structure to compensate advisors more fairly for technology referrals, while expanding service offerings and generating 11.55 in additional revenue.

**Head of Professional Services, Product, Data, 2011 –2013**

* Led a global 15-person product management team specializing in compliance and payments products.
* Ran a global data collection operation of over 75 people for compliance data and payments data products.
* Managed a U.S. and U.K. team of 20 professional services agents.

**Director of Product Management, Quality Assurance and Support, 2004 – 2010**

* Ran the U.S. Product Management, Quality Assurance and Support team of 25 people.

**EDUCATION**

**Master of Business Administration (MBA), Loyola University, Chicago, IL**

**Bachelor of Arts (BA), English, University of Illinois, Urbana-Champaign, IL**